

wellness education series



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**I HAVE OILS** now what?

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# I HAVE OILS *now what?*

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*start here:*

1. **Open everything you bought** and familiarize yourself.  
Put Stickers on the tops of your oils.
2. **Plug in your diffuser** and enjoy the health and mood benefits.  
Try 3-5 drops of whatever oil you feel drawn to.



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# I HAVE OILS now what?

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*next:*

Write down 3 reasons you purchased dōTERRA.

1

2

3



Take a few minutes to look up specific health goals in our reference books.

# I HAVE OILS now what?

Let's review:

**Circle** the products you already have which supports your health goals.

## FOUNDATIONS

- Lifelong Vitality Supplements
- Terrazyme
- PB Assist
- Lemon
- Frankincense



# I HAVE OILS now what?

Let's review:

**Circle** the products you already have which supports your health goals.

## EXERCISE & WEIGHT MANAGEMENT

- Lifelong Vitality Supplements
- Slim & Sassy Oil / Softgels
- Deep Blue Rub
- Copaiba Oil / Softgels
- Turmeric Dual Capsules



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# I HAVE OILS now what?

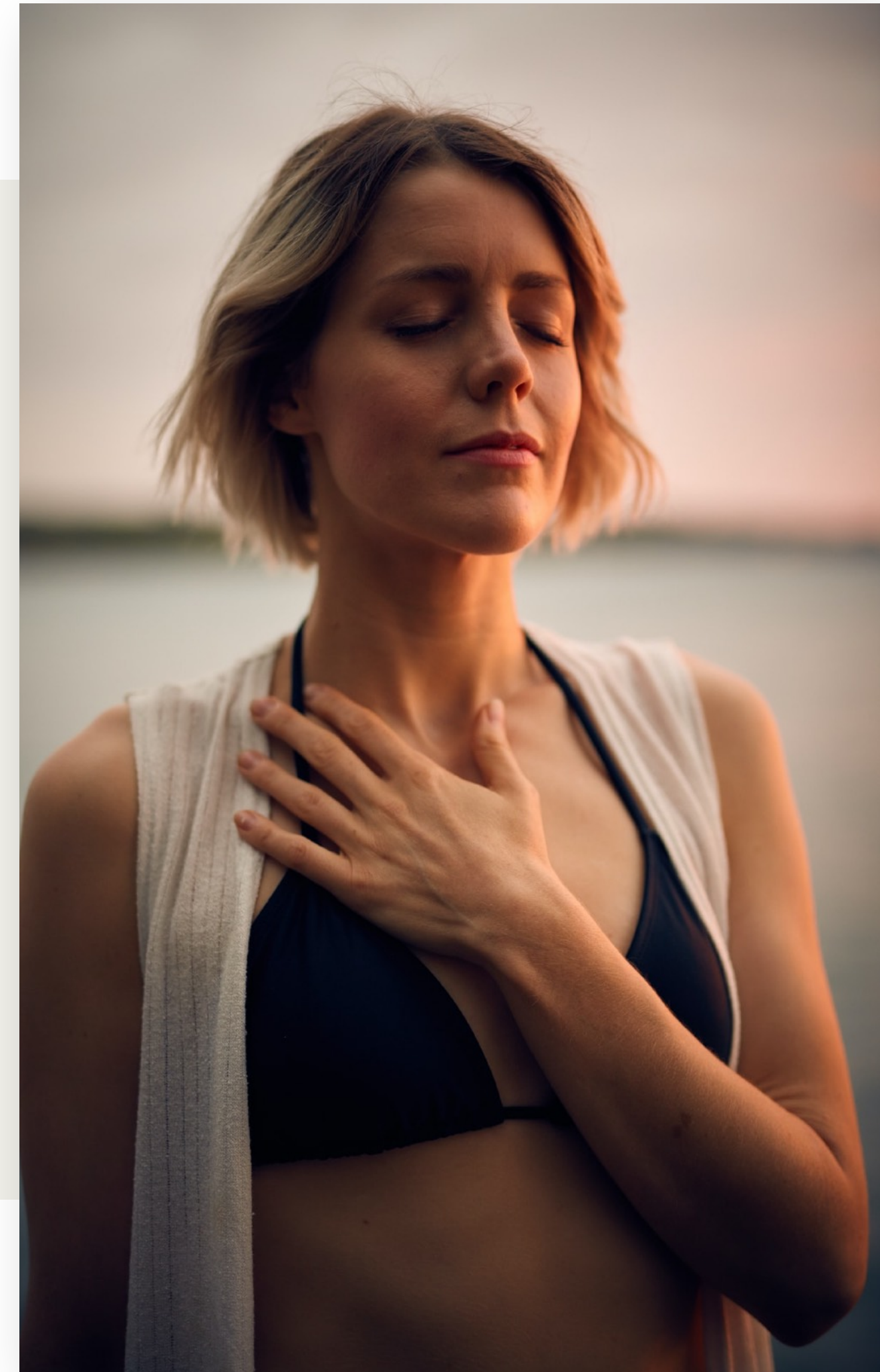
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Let's review:

**Circle** the products you already have which supports your health goals.

## REST / MANAGE STRESS

- Lifelong Vitality Supplements
- Frankincense
- Balance
- Serenity Oil / Softgels
- Adaptiv Oil / Softgels



# I HAVE OILS now what?

Let's review:

**Circle** the products you already have which supports your health goals.

## REDUCE TOXIC LOAD

- Diffuser
- On Guard Concentrate
- On Guard Laundry Detergent
- On Guard Toothpaste
- Spa Products
- Skin Care



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# I HAVE OILS *now what?*

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*Tips:*

## **HAVE FUN!**

Diffuse something new every day. Invigorating combos like peppermint and wild orange are amazing in the morning (2 drops each). At night, enjoy lavender and Breathe (3 drops each).





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# I HAVE OILS now what?

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*Tips:*

## **START USING 1-2 DROPS OF CITRUS IN YOUR WATER**

Remember to drink out of  
stainless steel or glass.



# I HAVE OILS now what?

use small amounts, often:

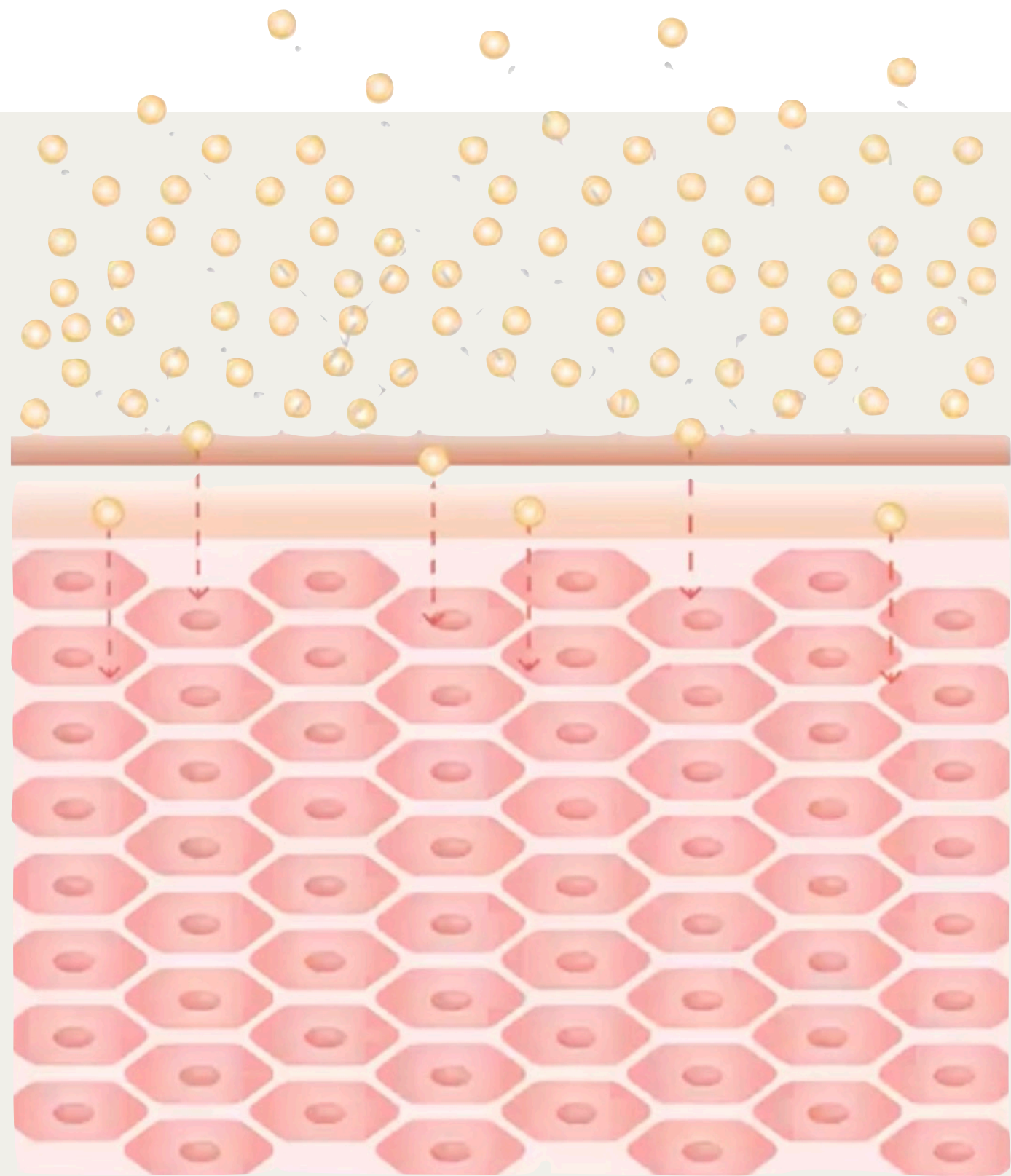
	ADULT		CHILD	
	Ideal Amount	24 hr Max	Ideal Amount	24 hr Max
Aromatic	-	-	-	-
Internal (capsules)	2-4 drops	12-24 drops	1-2 drops	3-12 drops
Oral (under tongue or in water)	1-3 drops	4-18 drops	-	-
Topical	3-6 drops	12-36 drops	1-2 drops	3-12 drops

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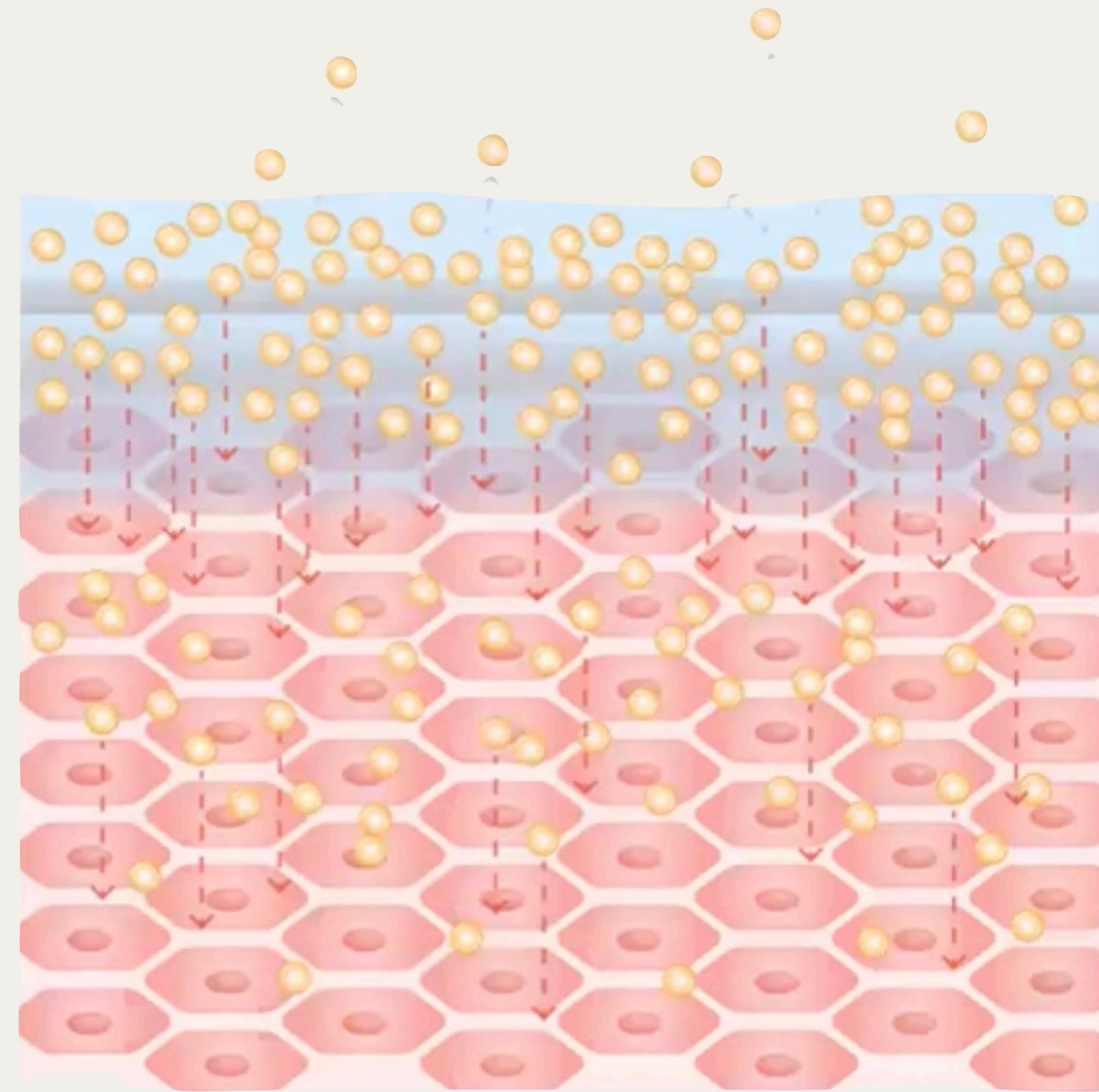
# I HAVE OILS now what?

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*why dilute?*



No dilution



With FCO

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# I HAVE OILS now what?

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*Topical*

## Apply to affected area for:

- Localized benefits
- Dilute with fractionated coconut oil for best results

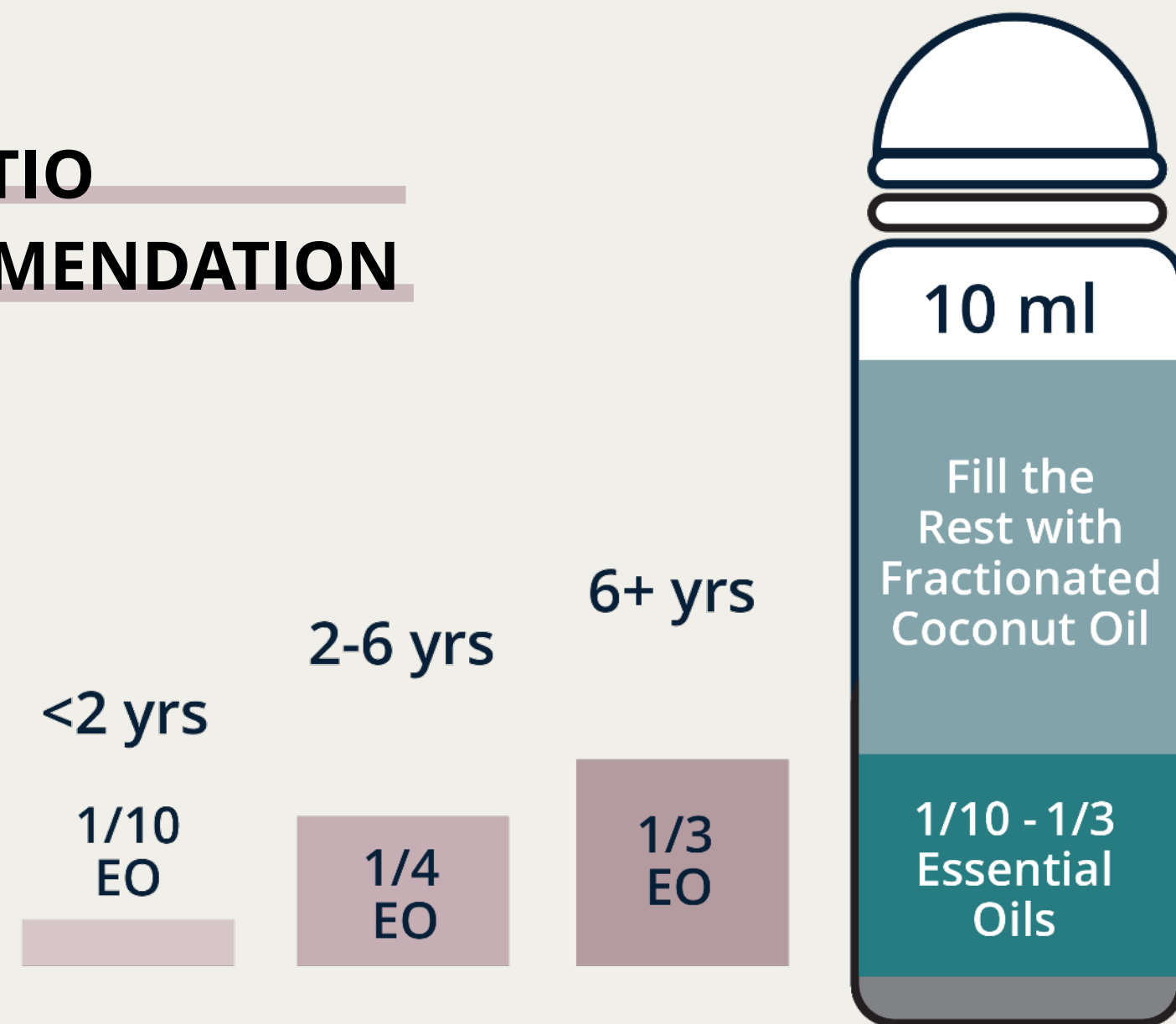


# I HAVE OILS now what?

*dilute:*

Topical use is very soothing to muscles, joints and skin irritations. Diluting with dōTERRA fractionated coconut oil/ unscented lotion helps your essential oil absorb better, as well as spread further. If an oil feels uncomfortable on the skin or if it gets into the eyes, use fractionated coconut oil or any vegetable oil to dilute. Do not use water as "oils and water do not mix."

## AGE RATIO RECOMMENDATION



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# I HAVE OILS now what?

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*Recommendation:*



Order these empty roller bottles directly from dōTERRA in your next LRP order. I've used many different brands of rollers before, and these work the best! They are super affordable too!

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# I HAVE OILS now what?

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supplements:

**YOUR SUPPLEMENTS ARE NOW PART OF YOUR DAILY NUTRITION.**

Take them after your first substantial meal.

**START SLOWLY** Consider starting with a  $\frac{1}{4}$  or  $\frac{1}{2}$  dose for a few days as you build up nutritional support in your body. A full dose is 2 of each supplement taken twice daily. We recommend taking them at breakfast and lunch.

**MAKE IT A LIFESTYLE** Taking supplements at the same time daily creates a ritual alongside meals or something else that is a constant in your routine. Keeping them out where you can see them will remind you to take them, as opposed to leaving them hidden away in high cupboards.

**KEEP AT IT** The longer you take your supplements, the more you will experience the maximum amount of support that comes over time.

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**I HAVE OILS** *now what?*

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*how to reorder:*

**ONE-TIME-STANDARD ORDER  
VS.  
LOYALTY REWARDS ORDER**





# I HAVE OILS now what?

membership perks:

## STANDARD VS. LOYALTY REWARDS (LRP)

Maximize your wholesale benefit by placing a completely customizable LRP order each month.

STANDARD	LRP MONTH 1-3	LRP MONTH 4-6	LRP MONTH 7-9	LRP MONTH 10-12	LRP MONTH 13+
-	10%	15%	20%	25%	30%
25%	25% WHOLESALE DISCOUNT				
25%	35%	40%	45%	50%	55%

# I HAVE OILS now what?

membership perks:

## STANDARD vs. LOYALTY REWARDS (LRP)

BENEFITS	STANDARD	1PV	50PV	100PV	125PV
25% WHOLESALE DISCOUNT ON PRODUCT	•	•	•	•	•
10-30% RECEIVED IN FREE PRODUCT CREDITS			•	•	•
FREE SHIPPING				•	•
ABLE TO RECEIVE INCOME				•	•
RECEIVE THE FREE PRODUCT OF THE MONTH <small>orders must be 125pv+ and processed by the 15th of the month to qualify</small>					•


# I HAVE OILS now what?





Loyalty rewards order:

THE BEST WAY TO ORDER YOUR DOTERRA

YOU CAN RUN MULTIPLE LRP ORDERS IN A MONTH •

### Your Loyalty Orders

**Apr 14**   
Loyalty Order



Order Total: \$207.43  
PV: 126.00

[Update Products](#)

[Process Today](#)

[Create New LRP](#)

• SUPER EASY TO CUSTOMIZE EVERY MONTH

# I HAVE OILS now what?

Loyalty rewards order:

THE BEST WAY TO ORDER YOUR DOTERRA



- + **FREE** Oil of the Month!
- + **FREE** Product Credits!
- + **FREE** Shipping!

**\$156**  
129 PV \*

- Lifelong Vitality Pack \$80.50 / 60 PV
- On Guard Toothpaste \$9.50 / 5 PV
- Copaiba Softgels \$34.00 / 32 PV
- Balance \$21.00 / 21 PV
- Wild Orange \$11.00 / 11 PV

\*Point Value. For most products, \$1 = 1PV.

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**I HAVE OILS** now what?

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*loyalty rewards order:*

THE BEST WAY TO ORDER YOUR DOTERRA

*my wish list:*

- \_\_\_\_\_
- \_\_\_\_\_
- \_\_\_\_\_
- \_\_\_\_\_

**GOOD HEALTH**

*never goes out of style.*

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# GOOD HEALTH

*never goes out of style.*

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## 3 TYPES OF PEOPLE

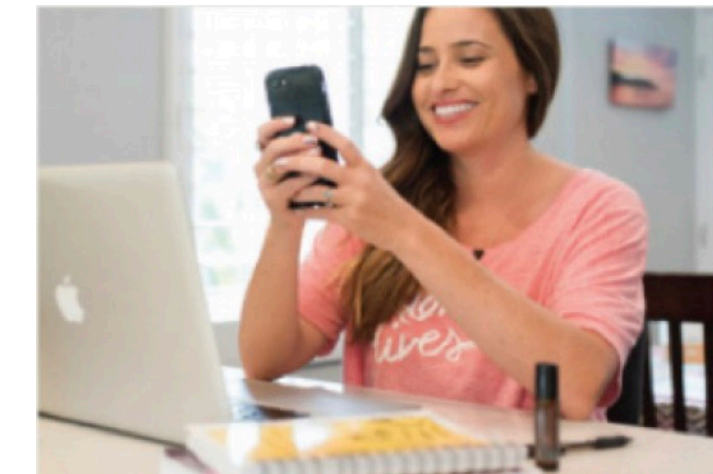
*use*  
THE WELLNESS  
LIFESTYLE



*share*  
TO GET YOUR  
PRODUCTS PAID FOR



*teach*  
TO EARN INCOME AND  
MAKE IMPACT



GOOD HEALTH

*never goes out of style.*

why doterra **WHY NOW?**

- LARGEST ESSENTIAL OIL COMPANY IN THE WORLD
- MOST TRUSTED, MOST TESTED IN THE MARKET
- USED BY DOCTORS AND HOSPITALS WORLDWIDE
- ETHICALLY AND SUSTAINABLY SOURCED
- WORK DIRECTLY WITH FARMERS
- 120+ MARKET OPEN
- GENEROUS COMPENSATION PLAN
- HIGHEST RETENTION RATE IN THE INDUSTRY 65%
- PRIVATELY OWNED COMPANY
- INCREDIBLE OWNERSHIP TEAM
- DEBT FREE WITH NO OUTSIDE FUNDING



# GOOD HEALTH

*never goes out of style.*

## HOW DO I MAKE MONEY *with doTERRA*



*sample*



*teach*



*enroll*



*support*

# GOOD HEALTH

*never goes out of style.*

## income POTENTIAL

<i>presidential diamond</i>	\$104,965 / month*
<i>blue diamond</i>	\$38,630 / month*
<i>diamond</i>	\$16,814 / month*
<i>platinum</i>	\$9,414 / month*
<i>gold</i>	\$4,875 / month*
<i>silver</i>	\$2,296 / month*
<i>premier</i>	\$939 / month*
<i>elite</i>	\$365 / month*

\*Numbers displayed are monthly averages. Personal earning may be less.

# GOOD HEALTH

*never goes out of style.*

## HOW MUCH TIME IS INVOLVED?

*I want my oils paid for:* 3-5 HRS / WEEK

*I want to supplement my income:* 5-15 HRS / WEEK

*I want to replace my income:* 15-30 HRS / WEEK

**GOOD HEALTH**

*never goes out of style.*

**COULD THIS WORK FOR ME?**

ARE YOU *passionate* ABOUT OILS?

DO YOU *love* PEOPLE?

CAN YOU *follow a system* & GET THINGS DONE?

**GOOD HEALTH**

*never goes out of style.*

*What is the next step?*

**DO YOU HAVE A WHOLESALE ACCOUNT?** YES: UPGRADE & SETUP 100PV LRP  
NO: CHOOSE A KIT & SET UP LRP

**REACH OUT FOR HELP!** WE WILL PLUG YOU INTO ALL OF  
OUR TRAININGS & RESOURCES

**START MAKING YOUR LIST & SAMPLE EVERYONE! THIS IS SO MUCH FUN!**

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**GOOD HEALTH**

*never goes out of style.*

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*the only thing keeping you*

**FROM WHAT YOU WANT**

*is your story about why you can't have it*

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wellness education series



IF YOU ENJOYED USING THIS PRESENTATION  
FOR YOUR BUSINESS

*please consider leaving me a tip.*



En Tao Ko  
@magnifiedjoy

**venmo**





